

LANACO

# More Than 3 Decades of Trusted Leadership

Your Partner in Digital Transformation

[www.lanaco.com](http://www.lanaco.com)





## Modern business requires more than solutions. It requires a partner who understands and keeps pace with the dynamics of today's market.

In a world where digital transformation often brings uncertainty, we believe in building solutions designed for continuity. For us, technological progress is not simply about moving to what is new, but about strategically integrating proven foundations with the solutions of the future.

Our approach goes beyond technical execution. It is grounded in deep expertise in digital transformation, shaped by decades of experience, and guided by a philosophy of complete client commitment.

# We Align Your Business Goals with Technology

We support the digital transformation of government institutions, international organizations, enterprises, banks, telecom operators, the energy sector, retail chains, and small to mid-sized businesses.



Hardware and network infrastructure



Software development and implementation



Cybersecurity solutions



Systems and communication solutions



PKI infrastructure



Telecommunications and security systems



Smart solutions



Custom software solutions



SAP solutions and services



Education

# Business Tailored to Your Needs with **LANACO Cloud Infrastructure**

As a global system integrator and cloud service provider, we deliver services ranging from strategic consulting and cloud migration to the customization of complex systems and continuous support. We ensure that our clients' operations run more efficiently, securely, and at scale worldwide.

LANACO Cloud provides a reliable alternative to complex IT infrastructure while significantly reducing capital investments.

Our flexible pricing model is based on actual consumption, with continuous support provided throughout the year.

## LANACO Cloud Services

- ☰ IaaS (Infrastructure as a Service)
- ☰ BaaS (Backup as a Service)
- ☰ DRaaS (Disaster Recovery as a Service)
- ☰ EaaS (Email as a Service)
- ☰ SECaaS (Security as a Service)
- ☰ Vaas (Vault as a Service)
- ☰ Infrastructure colocation



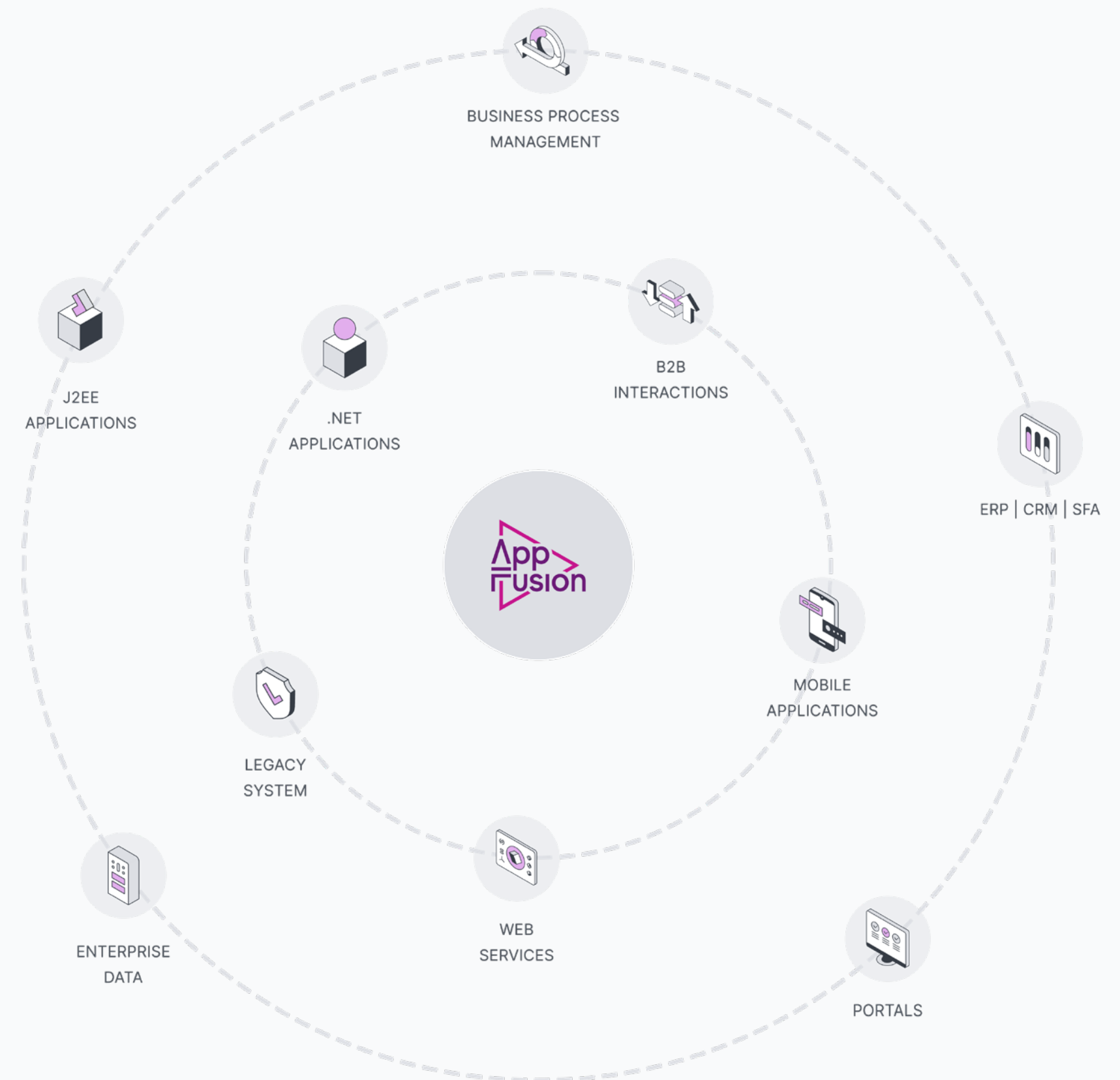
# Break Down the Barriers Between Applications. Synchronize Data with iPaaS.

In environments where efficiency depends on the connectivity of hundreds of applications, digital fragmentation becomes a serious obstacle. iPaaS solutions bridge these gaps, creating a stable and scalable system.

**Integration Platform as a Service (iPaaS)** is a strategic investment that helps organizations accelerate digital transformation and advance their level of digital maturity. Through a platform designed to enhance and automate business processes, LANACO has established a centralized hub for both one-way and two-way communication between applications.

## Key Operational and Technical Advantages of AppFusion

- 🔄 Unlimited scalability
- 🔄 Rapid implementation
- 🔄 High data accuracy and integrity
- 🔄 Advanced control and security
- 🔄 Structural flexibility



# Transform Your Business with External IT Resources

Modern companies require a stable, secure, and scalable IT infrastructure that supports business growth.

With our team of certified experts and the support of industry partners and leaders, we deliver integrated services that make your IT infrastructure reliable and ready for any challenge.



Cost optimization



Financial flexibility



Reduced  
technological risk



Focus on core  
business



Access to advanced  
technology and top experts

## LANACO Data Center Infrastructure

Designing and implementing solutions within the LANACO Data Center, supported by a team of engineers certified by leading global vendors, is a key part of our service portfolio.

Beyond expertise, our advantage lies in leveraging the latest technologies and industry best practices to ensure a robust environment for your IT infrastructure, **supported by the highest security standards.**

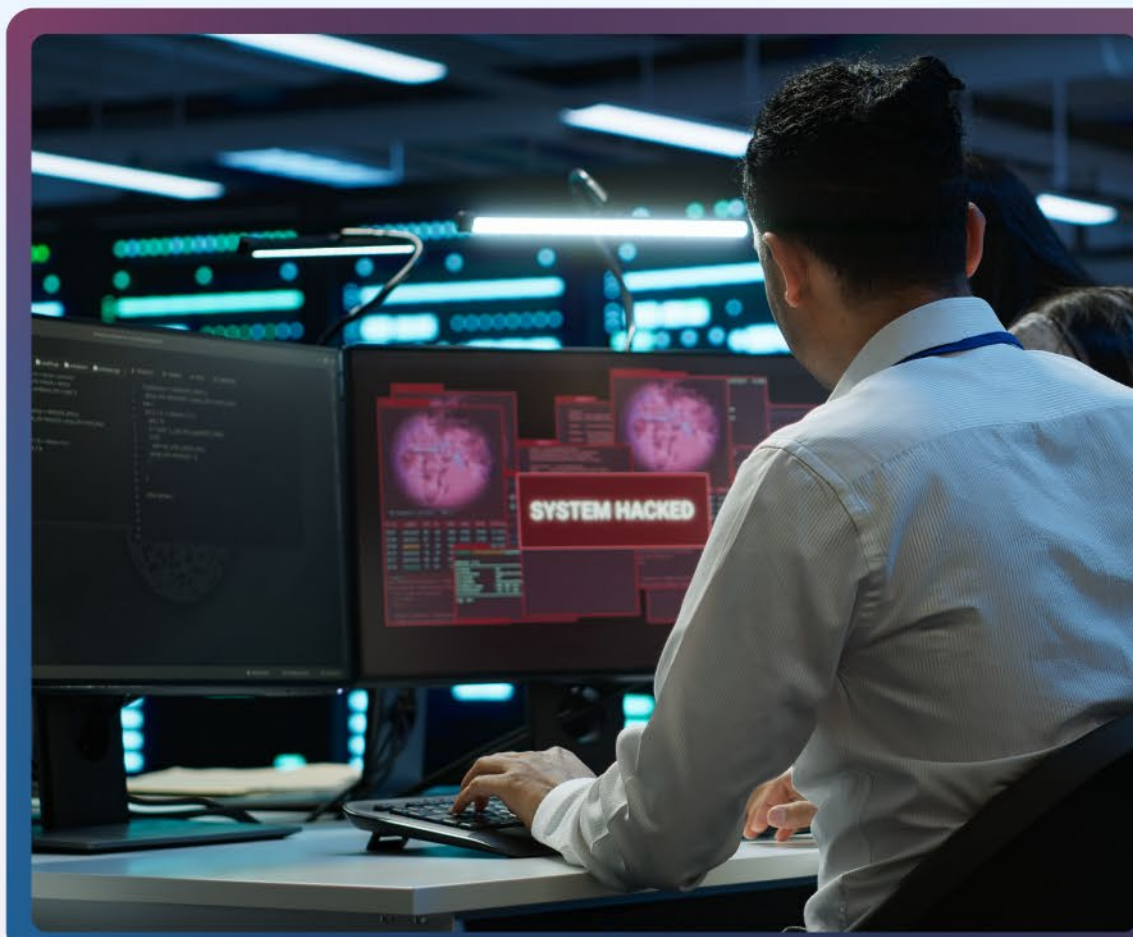
### LANACO Data Center: Key Features Aligned with U.S. Tier IV Standards

- ✓ Availability and uptime of 99.995%
- 🔒 High security
- 🔄 Maintenance without business interruption
- 📈 High scalability

# Build Cyber Resilience for Complex Business Operations

From large enterprises to small and mid-sized businesses, no organization is immune to cyberattacks. Allow us to work with you to identify risks early, detect potential vulnerabilities, strengthen your digital infrastructure, and protect your organization from irreversible losses.

Combine advanced protection with employee awareness of cyber risks and threats, build a Zero Trust architecture, and make your organization resilient to evolving cyber threats. Ensure business continuity and peace of mind by knowing that every risk is managed proactively.



**The key difference between organizations that maintain resilience and those exposed to cyber incidents lies in taking a proactive approach.**

Proactive cybersecurity is built on anticipating risks, continuously monitoring systems, educating employees, and implementing advanced anomaly detection technologies.

# Expert Support for a Cyber-Resilient Business

## 01 Identification and Prevention

Through cybersecurity risk assessments and strategic consulting, we identify system vulnerabilities before they become threats.

## 03 Advanced Defense and Monitoring

Advanced Threat Protection stops sophisticated attacks, while our analysts provide 24/7 system monitoring.

## 02 Infrastructure and Data Protection

We build a strong security shield around your organization, covering network security, endpoint protection, and web application and mail server security against data breaches.

## 04 The Human Factor

Through awareness programs and training, we strengthen employee security awareness, turning the weakest link into the first line of defense.

LANACO partners with cybersecurity  
industry leaders

FORTINET

CISCO  
Partner

THALES  
Building a future we can all trust

paloalto  
NETWORKS

Trellix

BeyondTrust

ENTRUST

ManageEngine

GROUP-IB

nexus  
INGROUPE

# Ensure Business Integrity and Compliance with PKI

Public Key Infrastructure (PKI) is a security framework that enables secure communication, authentication, and data integrity.

As digital transformation accelerates, PKI becomes a foundational security pillar for governments, businesses, and individuals.

## Key Benefits of PKI Technologies

- ✓ High level of security
- ✓ Reliable digital identification
- ✓ Legal validity and compliance
- ✓ Secure electronic transactions
- ✓ Scalability and flexibility
- ✓ Integration with various systems

**LANACO is a trusted partner for organizations seeking secure and efficient digital processes.**



20 years of experience and a partner network that includes leading vendors in applied cryptography



The only company in Bosnia and Herzegovina with references in implementing systems for issuing qualified electronic certificates

# Design, Implement, Maintain, and Protect Robust PKI Systems

- ✓ PKI system design, implementation, integration, and maintenance
- ✓ Remote electronic signing systems
- ✓ Smart card-based electronic signing
- ✓ Integration of electronic signatures into business processes
- ✓ Sale, configuration, and maintenance of cryptographic HSM devices
- ✓ Certificate lifecycle management
- ✓ Card printer integration
- ✓ Smart cards, smart tokens, and card readers
- ✓ Sale, issuance, and installation of server SSL certificates issued by public certification authorities



# Start Planning Your Security and Network Infrastructure with Certified Experts

We combine years of experience with the latest technologies to deliver complete security and network infrastructure solutions.

Our approach is tailored to each client, with projects delivered through detailed planning, professional installation, and continuous support.

Our references include successful projects across the **banking, industrial, government, and non-government sectors, positioning us as a reliable partner.**

Let our experienced team deliver your project to the highest standards.



Video surveillance



Intrusion protection



Fire detection systems



Audio and EVAC systems



Parking barriers and parking systems



Access control and time attendance



Telecommunications and active network systems



Computer and peripheral servicing



High- and low-voltage installations

# Optimize Workflows and Connect Your Teams into One Functional System

One of today's biggest organizational challenges is managing complex hybrid work environments. By identifying needs and selecting the right communication platforms, we help our clients adapt and grow.

Join global leaders who choose efficient collaboration for the digital age.

- ✓ Bridge geographical gaps
- ✓ Enhance security and protect sensitive data
- ✓ Improve operations through unified communications
- ✓ Connect teams regardless of location
- ✓ Accelerate access to resources and transform customer support

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## IT SECURITY

We protect your digital assets through comprehensive security solutions. Our systems safeguard IT infrastructure from cyberattacks, viruses, and malware, preserving data integrity and ensuring business continuity.

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## WIRELESS

We enable you to unlock the full potential of wireless networks to increase productivity and mobility.

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## COMPUTER NETWORKS

We design and implement secure network infrastructures defined by high performance, continuous availability, and scalability. Each solution is tailored to your organization's architecture and strategic objectives.

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## MICROWAVE NETWORKS

We implement reliable communication systems that connect your locations with guaranteed service quality. Our solutions ensure ease of maintenance and high flexibility.

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# Unlock Resources from Inefficient Processes with LANACO SaaS

Simplify complex workflows with solutions designed for the most demanding industries. LANACO SaaS and custom solutions address key challenges across finance, energy, healthcare, education, hospitality, retail, and logistics.

## LANACO SaaS Solutions

We combine 25 years of experience with modern methodologies to deliver solutions tailored to organizations of all sizes.



# Why Choose LANACO SaaS B2B Solutions



A client-focused approach



Proven success in the market



User training and 24/7/365 support



Flexible packages and pricing adapted to each market



A company-owned data center built to the highest security standards



Solutions tailored to specific user needs



250 experts ready to address the most complex challenges










Trust built on proven results

# Software Development Services

Our custom software development services are built on deep expertise across a wide range of technologies, platforms, and industries.

## LANACO Custom Development Solutions Include

-  Web applications
-  Mobile applications
-  Distributed systems
-  Business Intelligence systems
-  AI/ML applications
-  Websites
-  Data warehouse solutions



# Connect Systems and Entrust Operations to Smart IoT Automation

Regardless of process complexity, our IoT solutions adapt to your needs and give you full control over your entire ecosystem.

## We use hybrid communication technologies

- ✓ Wireless technologies: LoRaWAN, Bluetooth/BLE, MQTT, HTTP/HTTPS
- ✓ Wired protocols: MQTT, HTTP/HTTPS, CAN, OBLAK, and other industry standards

Our team specializes in connecting and integrating a wide range of IoT devices into a single functional system, independent of manufacturer or technology.

🔧 When standard solutions are unavailable or key components of your system are not smart, we explore retrofit options by integrating critical components via custom hardware and software extensions.

🚀 We continuously collect data, analyze it, and apply machine learning models to identify patterns in system operations, optimize processes, and enable predictive analytics.

Through numerous successful projects, we have developed and implemented IoT solutions tailored to specific industries and client needs.

## Our 4-Step Approach to IoT Solution Development

- ✓ Detailed assessment of needs and capabilities
- ✓ Creation of a customized strategy and technical solutions
- ✓ System development and implementation aligned with your requirements
- ✓ User training and continuous technical support

# Turn your SAP into a Competitive Advantage

Drawing on extensive experience across industries, we help organizations become more agile and competitive with SAP technologies.

## Complete SAP Development Support



ABAP (Advanced Business Application Programming)



SAP Fiori/UI5 applications



OData services and integrations



SAP Business Technology Platform (BTP)



Custom functionality and interface development (IDoc, RFC, web services)

## S/4HANA: Choose the Strategy That Matches Your Ambitions

Whether you are looking for a full transformation or a balanced approach, we guide you through a risk-free transition.

### Greenfield

For organizations seeking radical innovation.

### Brownfield

For organizations prioritizing speed and continuity.

### Selective Data Transition (hybrid approach)

For organizations balancing risk and innovation.

## Our Expertise

- Automotive industry
- Agriculture
- Retail
- Food industry
- Pharmaceuticals
- Logistics
- Insurance
- Energy
- Telecommunications
- Manufacturing
- Public sector

# Education as the Core of Modern Business

Talent development and the acquisition of globally relevant skills are embedded at the core of our portfolio.

This commitment to education directly contributes to the quality and efficiency of our clients' operations.

## Our educational approach includes

- ✔ Globally recognized certifications from leading IT providers and continuous investment in employee certification
- ✔ Professional training through the LANACO Education Center
- ✔ Collaboration with internationally recognized organizations focused on training and skill development for the digital age



Through these partnerships, we ensure that our programs align with global trends and best practices.





## Your Goal, Our Program — Customized Training Designed for Measurable Results

Develop the skills and culture needed to respond to rapid changes in the business environment with the LANACO Education Center. Our group and individual courses (online or on-site) are designed to meet the needs of businesses, public institutions, and individuals seeking professional growth and career advancement.

**20+**

years of experience in delivering professional training services and supporting digital transformation

**40.000+**

participants across various training programs

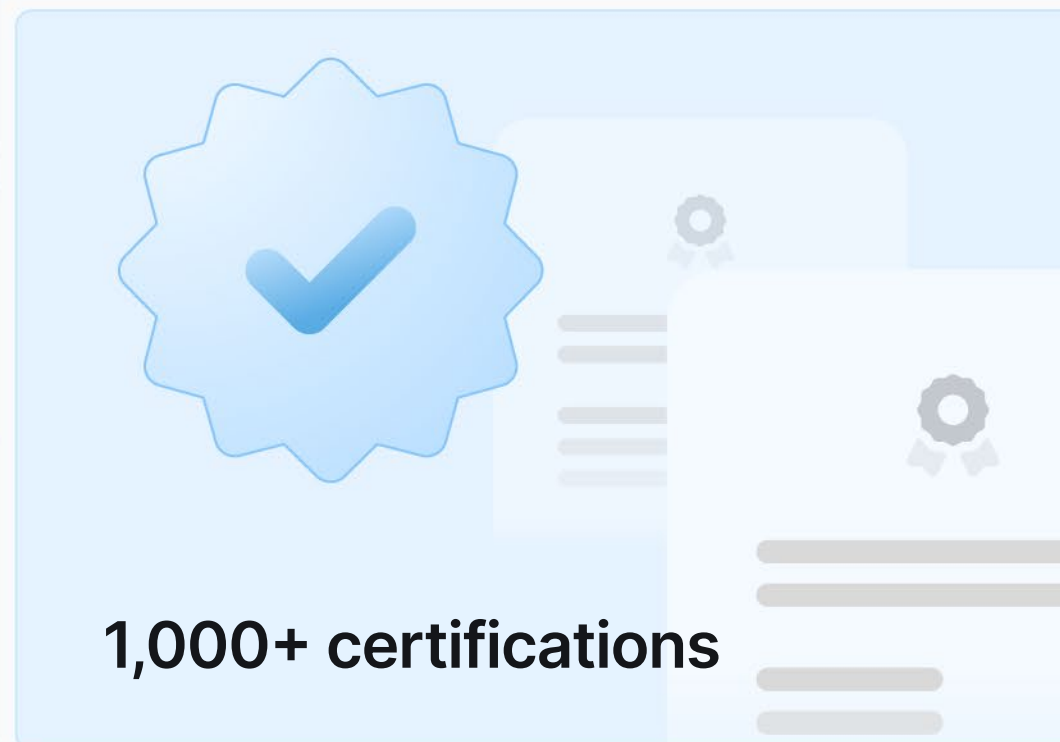
**35+**

certified instructors

**20+**

vendors and partners

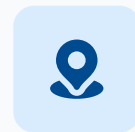
# We Create Your Path to Secure Digital Transformation





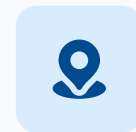
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## Connect with Our Experts



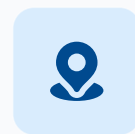
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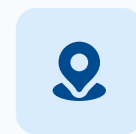
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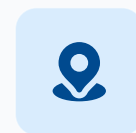
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LANACO

Each spark matters